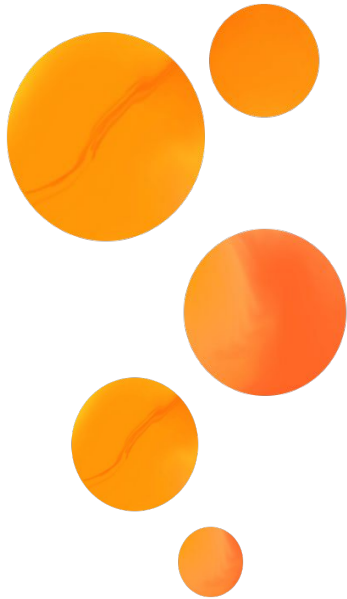




# Salesforce Delivery Consultant

*Job Specification*



**Company:** Nebula Consulting

**Website:** [www.nebulaconsulting.co.uk](http://www.nebulaconsulting.co.uk)

**Job Title:** Salesforce Delivery Consultant

**Salary:** Competitive, depending on experience

**Start Date:** ASAP

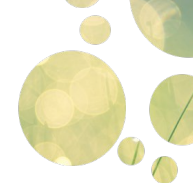
**Contact:** [careers@nebulaconsulting.co.uk](mailto:careers@nebulaconsulting.co.uk)



## Summary

We are looking for an experienced, enthusiastic, passionate, tech loving Salesforce professional to join the Nebula team as a Salesforce Delivery Consultant.

# About Nebula Consulting



We are an established technology consultancy business, with a focus on Customer Relationship Management (CRM) and Marketing Automation. Based in London with a global customer base, Nebula specialises in [Marketing Cloud Account Engagement \(Pardot\)](#) alongside Salesforce [Sales Cloud](#), [Experience Cloud](#), [Revenue Cloud](#) and [Analytics Cloud](#).

Over the past few years we have helped hundreds of companies improve their sales and marketing and, as a result, we have built a very strong reputation with our customers. But don't just take our word for it, [here is what our customers have to say](#).

We value learning and development highly and provide our people with opportunities for knowledge sharing, personal development and training. This includes an individual development plan, regular internal sessions and workshops, as well the opportunity to attend industry events and training courses.

# Nebula's Values



## Trust

All team members are trusted to work in the best interests of our customers without micro-management.

We have created a close community of team members who support one another to deliver the highest quality projects.



## Empowerment

Our teams are smart, curious and always looking to improve. We empower each individual to develop their talents in a way that works for them.

A genuinely open approach to management allows for regular two-way feedback and constant personal growth.



## Flexibility

Our teams are given the flexibility to work in a way which suits them and our customers.

This allows our team to enjoy a healthy work-life balance and stay motivated to enjoy their work as an important and fulfilling part of their lives.

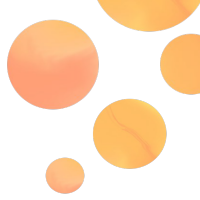


## Collaboration

We pride ourselves on our highly supportive community of experts.

Whether we are working on a solo project or with others, there is always a team of willing, expert colleagues to talk through a tricky problem or share a solution they've worked on before.

# Job Description



Your overall role as a Delivery Consultant is to work in collaboration with Salesforce Consultants as well as Developers and Account Engagement consultants to ensure our customers are getting the most out of their investment in this powerful technology. You will be involved in ongoing support as well as set projects with customers. We will help you to grow and develop into a Salesforce Consultant. We know from our personal experiences that finding your areas of passion is extremely important, we will therefore provide chances for you to work within multiple areas of the business line with our values of Collaborate and Empower. You will get to work with a wide range of companies and experience a huge variety of projects.

*What is typically involved?*

- ❖ Being a part of advising on strategy / best practices
- ❖ Helping run health checks and roadmap workshops
- ❖ Discussing technical advice
- ❖ Helping to training users
- ❖ Building solutions
- ❖ Testing the build of your work as well as others
- ❖ Leading on mini client projects delegated by Consultants

You will work within teams of Consultants in which you will have tasks assigned to you. We will expect you to give your opinions on all elements of projects as part of your training.

# Requirements

Technology consultancy requires you to be process driven and have an analytical approach to solving problems. Good communication skills are very important as you will regularly be interacting with senior customers and stakeholders.

You will be concurrently managing a number of different projects therefore it is critical that you are well organised and able to manage your workload effectively.

## Skills

- ❖ Great customer and stakeholder management
- ❖ Excellent presentation and people skills
- ❖ Good attention to detail
- ❖ Excellent time and project management skills

## Experience

- ❖ Exposure to and a passion for Salesforce
- ❖ Salesforce Administrator Certification is preferred but not required

# Training & Support



You will receive dedicated training in the technology and all aspects of the role - working closely with your line manager and the Learning and Development Lead. You will also shadow other members of the team.

You are expected to supplement this learning with the extensive online training resources that Salesforce has on offer, and we will work with you to guide your learning in the correct areas.

You will be encouraged to spend a proportion of your time improving your industry knowledge as well as your technical expertise by:

- ❖ Reading relevant blog content
- ❖ Watching videos and webinars
- ❖ Attending industry events





# Offer & Benefits

## Full-time Permanent

- ❖ Working hours: Monday - Friday, 9am - 5:30pm (flexible hours will be considered)
- ❖ Fully funded comprehensive Private Health Policy, with additional health and wellbeing rewards and benefits (after 3 month probation period)
- ❖ Flexible working environment - this position is primarily remote, with occasional trips to the London office required for training, workshops and company meetings
- ❖ Workplace Pension scheme
- ❖ Employee referral scheme
- ❖ 2 Volunteering days per year
- ❖ 25 days paid holiday per year, in addition to public bank holidays. Extra holiday entitlement through service length and purchase scheme
- ❖ Strong culture of personal development, including dedicated L&D lead and 1:1 coaching sessions
- ❖ Regular social activities organised and subsidised throughout the year
- ❖ Strong culture and focus on Employee wellbeing

# Hear it from our team

Because Nebula genuinely cares about both its customers and its staff, it is an incredible place to work and one where people feel supported and empowered to be the best they can be in everything they do.

The flexibility, work and life balance is great, and I enjoy that every day is different due to the various types of projects we can get involved with

I really enjoy the fact that personal development and growth is championed. Everyone is encouraged to grow beyond their experience and current role.

I love that we work collaboratively together, as we all want to ensure that we are giving our customers the best service.

I love how much everyone supports each other, finds time to help and always with a big smile.

I really enjoy the fact that employees are trusted to do their work well and that the directors are open and approachable.